



# ARE ARE

Cornucopia Digital is a modern marketing consultancy that blends strategic clarity with automation-powered execution.

We help growth-focused businesses solve digital inefficiencies by offering a unique hybrid model:

- Strategy-first consulting
- Al-enabled, scalable marketing solutions

With over 33 years of global B2B experience behind us, we specialize in:

- Demand generation & customer journey mapping
- CRM & email automation workflows
- Local SEO & reputation management
- Omnichannel ad campaigns & funnel optimization

We're not just another agency—we're a lean, tech-enabled growth partner built for businesses that want clarity, consistency, and conversion—without complexity.



MISSION: EMPOWER GROWTH-MINDED BUSINESSES WITH STRATEGIC CLARITY AND AUTOMATION-FIRST MARKETING SOLUTIONS THAT TURN DIGITAL PRESENCE INTO MEASURABLE, SCALABLE PROFIT.

**VISION:** BECOME THE GO-TO GROWTH PARTNER FOR SERVICE-BASED BUSINESSES AND AGENCIES SEEKING RESULTS-DRIVEN, TECHENABLED MARKETING WITHOUT THE COMPLEXITY OF TRADITIONAL MODELS.

SOLVING REAL-WORLD PROBLEMS THROUGH DIGITAL EFFICIENCY

(01)



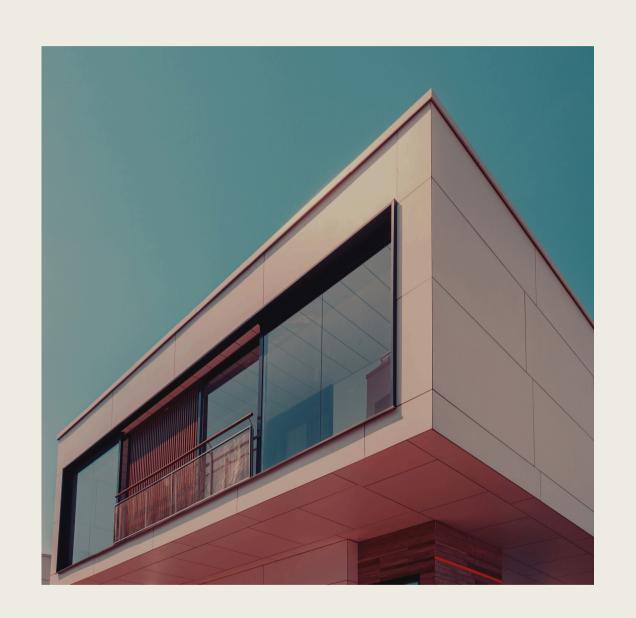
# NARKET INSIGHTS

### THE SMB MARKETING EXECUTION GAP

- 80% of SMBs know they need digital marketing but lack the expertise, time, or internal team to do it effectively. (Source: Local Search Association)
- Only 28% of SMBs rate their current digital marketing efforts as "effective."
- Cornucopia fills this strategyexecution gap with done-for-you, automated solutions.



# NARKET INSIGHTS



### GROWTH OF MARKETING AUTOMATION

- The global marketing automation market is projected to grow from \$6.2B in 2023 to \$13.7B by 2030. (Source: Fortune Business Insights)
- Businesses using marketing
   automation see a 14.5% increase
   in sales productivity and a 12.2%
   reduction in marketing overhead.
- Cornucopia leverages Alpowered infrastructure to deliver automation at scale for SMBs.



# MARKET INSIGHTS



- 93% of consumers read online reviews before making a purchase.
  (Source: BrightLocal)
  Yet, over 60% of businesses don't actively manage their online
  - actively manage their online reputation.
  - Cornucopia helps businesses take control of their local SEO and online presence with minimal lift.



# NARKET NSGHIS

### AGENCY PAIN POINTS & OUTSOURCING BOOM

- 47% of small marketing agencies
   outsource fulfillment due to
   bandwidth and scaling challenges.
   (Source: HubSpot Agency Report)
- There's a rising demand for whitelabel solutions that can deliver results without adding headcount.
- Cornucopia serves as a plug-andplay growth engine for agencies looking to scale lean.



SOLVING REAL-WORLD PROBLEMS THROUGH DIGITAL EFFICIENCY

# SERVICES PORTFOLIO



Cornucopia offers a flexible range of marketing services designed to meet businesses where they are—whether they want it done-for-them, done-with-them, or guided through expert consulting. The portfolio is built to scale with business needs, combining automation, strategy, and human insight to drive real, measurable growth.

(03)

### **PURPOSE-BUILT FOR**

**CUSTOMER LOYALTY** 

**DIGITAL MARKETING AUTOMATION** 

**SEO & CONTENT STRATEGY** 

**WEBSITES & SOCIAL MEDIA MARKETING** 



# WHY CORNUCOPIA?

At Cornucopia Digital, We believe businesses shouldn't have to choose between high-level strategy and execution that delivers. We combine both through a hybrid model that scales with your goals.

Our name reflects our mission:

To be a source of overflowing opportunity, where well-crafted marketing systems lead to predictable growth, stronger customer relationships, and lasting impact.



### THETEAM

### **TECHNOLOGICAL MARKETING EXPERTS**





Jay Sivakumar

DIRECTOR / CHIEF GROWTH OFFICER

(05)

Cornucopia Digital is powered by a cross-functional team of technological marketing experts—strategists, automation specialists, and growth marketers with over a decade of hands-on experience in B2B, SaaS, and service-based industries.

We combine deep marketing expertise with a tech-first mindset, enabling us to design and execute data-driven campaigns, automation systems, and scalable funnels that deliver real ROI. From CRM workflow architecture to SEO-rich content strategy, we don't just follow trends—we build the infrastructure that drives sustainable growth.



### SOLVING REAL-WORLD PROBLEMS THROUGH DIGITAL EFFICIENCY

# 

(06)



The Need is Always in The Numbers. Let's Look at Some Numbers.

### DOSMBSHAVEANEED?

SMALL-TO-MEDIUM BUSINESSES IN WINNIPEG JUGGLE MULTIPLE HIRES, FREELANCERS, SILOED TOOLS AND INVOICES—DRIVING UP COSTS, WASTING TIME ON INTEGRATIONS, AND OBSCURING ROI.

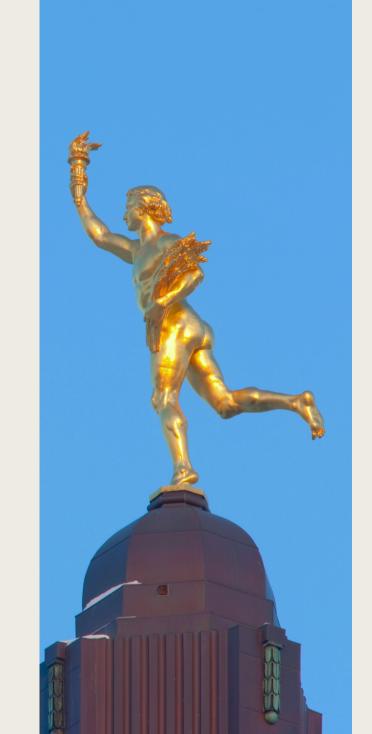
Cost Category	Current Model	Cornucopia Platform-Only	Cornucopia w/ Managed Services
In-House Staff	2 marketers @ CAD 65 000 = CAD 130 000/yr		
Freelance Specialist	CAD 3 000/mo = CAD 36 000/yr		
Tools & Subscriptions	CAD 2 000/mo = CAD 24 000/yr	_	_
Platform Subscription	_	From CAD 1 500/mo = CAD 18 000/yr*	CAD 3 000/mo = CAD 36 000/yr*
Total Annual Spend	CAD 190 000/yr	CAD 18 000/yr*	CAD 36 000/yr*
Annual Savings	_	CAD 172 000 (≈ 91%)*	CAD 154 000 (≈ 81%)*

\*ALL PRICING CONSIDERATIONS ARE MADE FOR THE BASIC SERVICES INCLUDED. ADDITIONAL SERVICES WOULD BE PRICED AS ADD-ONS.

Even if the expense is halved for your in-house or freelance resources, this still saves over 50% annually versus how much businesses currently spend for expertly delivered results.

### **Key Benefits**

- Massive Cost Reduction: Cut your marketing overhead by 81–91% (or >50% even with half the resources).
- Unified Dashboard & Invoicing: One Al-driven interface for all channels—and a single monthly invoice.
- In-House Control: You own the data and workflows; we empower and execute.
- Scalable Expertise: Managed fulfillment means ongoing strategy, setup, and optimization without hiring.







### **SOLVING REAL-WORLD PROBLEMS THROUGH DIGITAL EFFICIENCY**

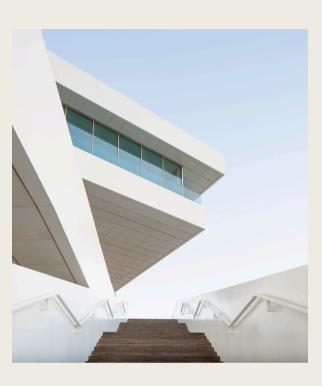


(07)

We're proud to have worked with clients across industries, achieving impressive results and creating lasting impacts.



# MEXITS NEXT S



Cornucopia Digital is preparing to deepen its value proposition by launching a robust Al-marketing automation platform built for small to mid-sized businesses and individual business owners. This is driven by one core insight: while most SMBs understand the importance of digital marketing, they lack the time, tech, and talent to execute effectively.

The ai-powered platform will bridge this gap by offering:

- Smart lead tracking and conversion pipelines
- Automated local SEO, review, and GMB management workflows
- Intelligent email & CRM automation with pre-built playbooks
- Real-time campaign insights via branded dashboards

This system will function as a turnkey digital marketing engine—reducing human error, improving visibility, and freeing up SMBs to focus on what matters most - **Sales & Growth!**Cornucopia Digital is set to become the go-to growth engine for businesses seeking clarity, consistency, and compounding results.





